Pangea's Plans: Terms & Conditions

Loyalty Plan

Level 1 – Global Level Discount

Terms and Conditions:

- o You are required to translate over 25000 words, but no less than 15000 relative words*.
- o Word count is calculated on a monthly basis.

Level 2- Universal Level Voucher

Use of Voucher

- o Voucher can be used as of the following month after receiving it
- o Each voucher can be used per batch of 1000 relative words*
- o Vouchers can be used on your total monthly word count – meaning, if you have several small projects, you can aggregate them to make up the 1000 required words.
- o Vouchers are valid for 1 year

Clients cannot claim more than one discount.

- o If you choose to spend the voucher on the word count under Level 1 (25000), these words will not be counted towards the 25000.
- o If you use the voucher for batches of 1000 words above Level 1, you will receive a new voucher for those words as well.

Referral Plan

Your referral must reach over **25000 words of translation** in order for you receive the €100.

* Relative word-count

AKA "Weighted word-count"

When calculating your word count against the Translation Memory, you'll receive a discount for any repetition and matches in your content. Each discount in the price is also calculated into the word count weight.

For example:

If you get a discount of 75% on a specific word – the value of this word isn't considered as one word, but as a ¼ of a word.

i.e. 400 words that get a 75% match - are actually 100 relative words.

Here is the list of the discounts and associated weight percentage:

MATCH LEVEL	DISCOUNT	WEIGHT PERCENTAGE
100%-110%	75%	25%
95-99%	60%	40%
85-94%	30%	70%
75-84%	10%	90%